

EMBRAER

TO THE REGISTERED HOLDERS OF AMERICAN DEPOSITARY SHARES ("ADSs") REPRESENTING COMMON SHARES OF EMBRAER

Please refer to the reverse side of this card for the Resolutions to be voted on at the Meeting.

FOLD AND DETACH HERE

Annual Shareholders Meeting

	FOR	AGAINST	ABSTAIN
Res. 1	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 4	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	FOR	AGAINST	ABSTAIN
Res. 2	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	FOR	AGAINST	DISCRETION*
Res. 3	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

*By checking this box on the Directors Resolution you will be instructing the Depositary to give a discretionary proxy to a person designated by the Company with respect to such resolution.

Address Change Mark box, sign and indicate changes/comments below:

Please be sure to sign and date this Voting Instruction Card.

Sign Below Date: _____

Please sign this Voting Instruction Card exactly as your name(s) appear(s) on the face of this card and on the books of the Depositary. Joint owners should each sign personally. Trustees and other fiduciaries should indicate the capacity in which they sign, and where more than one name appears, a majority must sign. If a corporation, this signature should be that of an authorized officer who should state his or her title.

ANNUAL SHAREHOLDERS MEETING

Regular Resolutions

1. To review the accounts of the management, and to examine, discuss and vote on the financial statements for the fiscal year ended December 31, 2016
2. To decide on the application of the net income for the year ended December 31, 2016, and on a distribution of dividends
4. To elect the members of the Fiscal Council
5. To fix the aggregate annual compensation of the Company's Directors and Executive Officers
6. To fix the compensation of the members of the Fiscal Council

Directors Resolution

3. To elect the members of the Board of Directors

Embraer

JPMorgan Chase Bank, N.A., Depository
P.O. Box 64507, St. Paul, MN 55164-0507

Voting Instruction Card

JPMorgan Chase Bank, N.A. (the "Depository") has received advice that the Annual Shareholders Meeting (the "Meeting") of Embraer (the "Company") will be held at the Company's head office, located at Avenida Brigadeiro Faria Lima 2170, in the city of São José dos Campos, State of São Paulo, Brazil, on April 12, 2017, at 10:00 a.m., for the purposes set forth on this card.

If you are desirous of having the Depository, through its Nominee or Nominees, vote or execute a proxy to vote the Common Shares ("Shares") represented by your American Depositary Shares ("ADSs") FOR or AGAINST or ABSTAIN from the Regular Resolutions to be proposed, or any of them, at the Meeting, the Voting Instruction Card should be executed in such a manner as to clearly show whether you desire the Nominee or Nominees of the Depository to vote FOR or AGAINST or ABSTAIN on such Regular Resolutions. If you are desirous of having the Depository, through its Nominee or Nominees, vote or execute a proxy to vote the Shares represented by your ADS FOR or AGAINST or to give a discretionary proxy to a person designated by the Company with respect to the proposed Directors Resolution at the Meeting, the Voting Instruction Card should be executed in such a manner as to clearly show whether you desire the Nominee or Nominees of the Depository to vote FOR or AGAINST or to give DISCRETION on such Directors Resolution. Note that with respect to the Directors Resolution, the election of nominees for the Company's Board of Directors shall be conducted according to slate voting, unless cumulative voting is adopted according to the provisions set forth in the Company's Articles of Incorporation. To the extent that slate voting is utilized for the election of nominees for the Company's Board of Directors at the Meeting, you are advised that (a) the instructions to give a discretionary proxy on the Directors Resolution to a person designated by the Company will be used by such person to vote the Shares represented by ADSs for which such discretionary proxy is granted in favor of the slate of nominees proposed by the Company's Board of Directors, (b) the Shares represented by ADSs with voting instructions in favor of the slate of nominees proposed by the Company's Board of Directors shall be voted for such slate, and (c) the Shares represented by ADSs with voting instructions against the slate of nominees proposed by the Company's Board of Directors shall be voted against such slate. To the extent cumulative voting is utilized for the election of nominees for the Company's Board of Directors at the Meeting, you are advised that (a) the instructions to give a discretionary proxy on the Directors Resolution to a person designated by the Company shall allow such person to vote the Shares represented by the ADSs for which such discretionary proxy is granted in any manner such person may desire, including on a cumulative voting basis, (b) the Shares represented by ADSs with voting instructions in favor of the slate of nominees proposed by the Company's Board of Directors shall be voted one vote for each nominee on such slate, and (c) the Shares represented by ADSs with voting instructions against the slate of nominees proposed by the Company's Board of Directors shall be voted one vote against each nominee on such slate. The Voting Instruction Card MUST be forwarded in sufficient time to reach the Depository before 12:00 p.m., April 7, 2017. The enclosed postage paid envelope is provided for such purpose. Only the registered holders of record at the close of business on February 27, 2017 will be entitled to execute the attached Voting Instruction Card.

The signatory, a registered holder of ADSs representing Common Shares of the Company, of record as of February 27, 2017, hereby requests and authorizes the Depository, through its Nominee or Nominees, to vote or execute a proxy to vote the underlying Common Shares of the Company represented by such ADSs, on the Resolutions at the Meeting, or to abstain or provide a discretionary proxy, as the case may be, in each case in accordance with the instructions set forth hereon.

These instructions, when properly signed and dated, will be voted in the manner directed herein. If you do not check any boxes on a particular Resolution, no action will be taken with respect to the Shares represented by your ADSs on such Resolution.

NOTE: In order to have the aforesaid shares voted, this Voting Instruction Card MUST be received by the Depository before 12:00 p.m., April 7, 2017.

For more information on the Meeting, please visit the Investor Relations section of the Company's website at <http://ri.embraer.com.br>

JPMorgan Chase Bank, N.A., Depository

PLEASE MARK, DATE AND SIGN ON REVERSE SIDE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE.

Please see reverse side for Voting Instructions.