

EMBRAER

TO THE REGISTERED HOLDERS OF AMERICAN DEPOSITARY SHARES ("ADSs") REPRESENTING COMMON SHARES OF EMBRAER

Please refer to the reverse side of this card for the Resolutions to be voted on at the Meeting.

FOLD AND DETACH HERE

Annual Shareholders' Meeting

	FOR	AGAINST	ABSTAIN
Res. 1	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 2	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 3	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 4	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Extraordinary Shareholders' Meeting

	FOR	AGAINST	ABSTAIN		FOR	AGAINST	ABSTAIN
Res. 1	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Res. 5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 2	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Res. 6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 3	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Res. 7	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Res. 4	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				

Address Change Mark box, sign and indicate changes/comments below:

Please be sure to sign and date this Voting Instruction Card.

Sign Below Date: _____

Please sign this Voting Instruction Card exactly as your name(s) appear(s) on the face of this card and on the books of the Depositary. Joint owners should each sign personally. Trustees and other fiduciaries should indicate the capacity in which they sign, and where more than one name appears, a majority must sign. If a corporation, this signature should be that of an authorized officer who should state his or her title.

ANNUAL SHAREHOLDERS' MEETING

1. To resolve on the management accounts and to examine, discuss and vote on the financial statements for the fiscal year ended on December 31, 2017
2. To resolve on the allocation of the net profit for the fiscal year ended on December 31, 2017, and on the distribution of dividends
3. To elect the members of the Fiscal Council
4. To establish the aggregate annual compensation of the Company's management
5. To establish the compensation of the members of the Fiscal Council

EXTRAORDINARY SHAREHOLDERS' MEETING

1. To analyze, discuss and approve the terms and conditions of the protocol and justification of the merger of Bradar Indústria S.A. ("Bradar") by the Company ("Bradar's Protocol" and "Bradar's Merger", respectively), entered into by the managers of the Company and Bradar
2. To analyze, discuss and approve the terms and conditions of the protocol and justification of the merger of Indústria Aeronáutica Neiva Ltda. ("Neiva") by the Company ("Neiva's Protocol" and "Neiva's Merger", respectively), entered into by the Company, in the capacity of Neiva's quotaholder, and by the managers of the Company
3. To ratify the engagement of the specialized company APSIS Consultoria e Avaliações Ltda. to prepare the appraisal reports of the net equity of (i) Bradar ("Bradar's Appraisal Report"); and (ii) Neiva ("Neiva's Appraisal Report"), in accordance to the articles 227 and 8th of Law No. 6.404/76
4. To approve Bradar's Appraisal Report
5. To approve Neiva's Appraisal Report
6. To approve Bradar's Merger
7. To approve Neiva's Merger

Embraer

JPMorgan Chase Bank, N.A., Depository
P.O. Box 64507, St. Paul, MN 55164-0507

Voting Instruction Card

JPMorgan Chase Bank, N.A. (the "Depository") has received advice that the Annual Shareholders' Meeting and Extraordinary Shareholders' Meeting (the "Meeting") of Embraer (the "Company") will be held at the Company's head office, located at Avenida Brigadeiro Faria Lima 2170, in the city of São José dos Campos, State of São Paulo, Brazil, on April 12, 2018, at 10:00 a.m., for the purposes set forth on this card.

If you are desirous of having the Depository, through its Nominee or Nominees, vote or execute a proxy to vote the Common Shares ("Shares") represented by your American Depositary Shares ("ADSs") FOR or AGAINST or ABSTAIN from the Resolutions to be proposed, or any of them, at the Meeting, the Voting Instruction Card should be executed in such a manner as to clearly show whether you desire the Nominee or Nominees of the Depository to vote FOR or AGAINST or ABSTAIN on such Resolutions. The Voting Instruction Card MUST be forwarded in sufficient time to reach the Depository before 12:00 p.m., April 9, 2018. The enclosed postage paid envelope is provided for such purpose. Only the registered holders of record at the close of business on March 5, 2018 will be entitled to execute the attached Voting Instruction Card.

The signatory, a registered holder of ADSs representing Common Shares of the Company, of record as of March 5, 2018, hereby requests and authorizes the Depository, through its Nominee or Nominees, to vote or execute a proxy to vote the underlying Common Shares of the Company represented by such ADSs, on the Resolutions at the Meeting, or to abstain, as the case may be, in each case in accordance with the instructions set forth hereon.

These instructions, when properly signed and dated, will be voted in the manner directed herein. If you do not check any boxes on a particular Resolution, no action will be taken with respect to the Shares represented by your ADSs on such Resolution.

NOTE: In order to have the aforesaid shares voted, this Voting Instruction Card MUST be received by the Depository before 12:00 p.m., April 9, 2018.

For more information on the Meeting, please visit the Investor Relations section of the Company's website at <http://ri.embraer.com.br>

JPMorgan Chase Bank, N.A., Depository

PLEASE MARK, DATE AND SIGN ON REVERSE SIDE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE.

Please see reverse side for Voting Instructions.